

November 9th, 2007

DEALER MANAGEMENT LETTER

DML: # 31-07G

Subject: Calcium Hardness Monitor Form, Fit, and Function Update

Dear Valued Customer,

Thermo Fisher Scientific is the sole manufacturer for the Orion 2120XP, and 2120XPEN Calcium Hardness Monitors.

The Orion 1820AO was officially marked for obsolescence effective November 9th, 2007 per DML # 29-07 G.

The Orion 2120XP, and 2120XPEN Calcium Hardness Monitors supplied have been evaluated by the Thermo Fisher Scientific Research and Development team, and have been determined to be interchangeable with the item requested or originally supplied. Changes do not result in different mounting, fit-up, drilling, welding, wiring, and routing or layout; affect system performance, critical set points, response times or loads; adds to subtracts from, or physically modifies a structure, system or component. There are no changes in Fit or Function.

Obsolete Item: 1820AO Calcium Hardness Monitor

Interchangeable Item: 2120XP, and 2120XPEN Calcium Hardness Monitors

The review of this information has been made by the following technically responsible representative from Thermo Fisher Scientific on June 28th, 2007.



978-232-6145

11/1/07

Signature