

January 7th, 2008

DEALER MANAGEMENT LETTER

DML: # 03-08 G

Subject: Complete list of Obsolete Orion Chloride Products with Replacements

Dear Valued Customer,

Thermo Fisher Scientific has announced the Orion 1817HL Chloride monitor has been selected for obsolescence effective January 31st, 2008.

The **NEW Thermo Scientific Orion 2117XP Chloride monitor** is based upon our premium electrode technology for stability combined with a virtually maintenance free fluidic design- provides high performance results with confidence. The monitor continuously displays levels of chloride to prevent against corrosion effects know to cause mechanical damage to steam cycle components and subsequent efficiency losses.

Thermo Fisher Scientific will continue to support the 1817HL for all consumables and after market spares.

Please use the ordering chart below for the new replacement catalog numbers for the **NEW** Orion 2117XP Chloride monitor.

Obsolete Thermo Cat. No.	New Thermo Cat. No.	Description
1817HL	2117XPEN 2117XP	Orion Chloride Monitor with Protective Enclosure Orion Chloride Monitor- Only

If you have any technical questions or concerns please feel free to contact your local Thermo distribution representative or contact Customer Support for Orion products at 800-225-1480 or www.thermo.com/process

Best,



Erin White
Senior Product Manager