

## NOTIFICATION OF DISCONTINUATION OF MANUFACTURE OF THE MODEL 4100 CARBON IN ASH MONITOR

April 1, 2007

In May of 2007, Thermo Fisher Scientific will announce the introduction of the Model 4200 Carbon in Ash Monitor. This new product is designed to meet the continuing challenges of the next decade. Today, Thermo Fisher Scientific is also putting forth the plan to officially communicate the discontinuation of the Model 4200's predecessor, the Model 4100 Monitor. Due to some product support issues (primarily internal parts), the company stopped marketing these analyzers in early 2004.

Thermo Fisher Scientific wants to assure users of the Model 4100 analyzers that we will continue to support your parts and service requirements to the best of our ability. Unfortunately, some critical components included in the 4100 have been discontinued by our suppliers (one key supplier has gone out of business completely). That being said, we will be providing spare parts and service support for all Model 4100 Monitors until May of 2014 where it is at all possible. This 10 year support plan is designed to keep your instruments functioning throughout their expected lifetime. This is in keeping with Thermo Fisher Scientific's tradition of long term support for our customers even when product has been out of manufacture for many years.

Thermo Fisher Scientific must reemphasize that while we will strive to support your spare parts needs until 2014, it is possible that certain parts could become unavailable prior to the end of that period due to our inability to obtain components to build them. In an effort to continue to support the needs of our customers, we will be offering a 10% rebate for any 4100 customer that wishes to purchase a Model 4200 and returns the old unit to Thermo Fisher Scientific. Those returned units will then be disassembled and the used parts will be recovered to supply other Model 4100 units still in operation. Thermo Fisher Scientific would like to thank you for your business in the past and we hope to have the opportunity to do business with you in the future!

Sincerely,

Mike Nemergut  
Director of Marketing